WITH FilteredHistoricalStatus AS (

SELECT lead\_id,

status AS first\_status\_except\_created\_or\_contacted,

CONVERT\_TIMEZONE('UTC', 'Asia/Kolkata', history\_date) AS first\_status\_except\_created\_or\_contacted\_date,

ROW\_NUMBER() OVER(PARTITION BY lead\_id

ORDER BY history\_date ASC) AS rn

FROM unischolarz.crm\_historicalleadinfo

WHERE LOWER(status) NOT IN ('created',

'contacted')

AND created\_at >= '2024-03-01')

SELECT s.lead\_id,

DATEADD(minute, 6, s.lead\_created\_at) AS lead\_created\_at,

s.cur\_status,

s.lqt\_agent,

s.dest\_country,

s.hybrid\_branch,

f.first\_status\_except\_created\_or\_contacted,

f.first\_status\_except\_created\_or\_contacted\_date,

s.utm\_source,

s.qualified\_date,

s.utm\_campaign,

s.utm\_medium,

s.source,

s.to\_be\_considered

FROM us\_standard1 s

LEFT JOIN FilteredHistoricalStatus f ON s.lead\_id = f.lead\_id

AND f.rn = 1 WHERE s.lead\_created\_at >= '2024-03-01'

AND s.is\_repeated = 0 and s.to\_be\_considered = 1